



SAVE10 COMPENSATION PLAN

The Save10 program has been designed to help you build a successful business of your own. The compensation plan is simple in design and is easy to explain to prospective Distributors. Save10 has two tiers of Distributors, **Associate** and **Director**. Distributor as used herein refers to and encompasses both tiers and titles.

Save10's program is built upon retail sales to the ultimate consumer. Save10 recognizes that Distributors may wish to also purchase product for their own personal or family use. The Distributor, however, will not receive credit for bonus purposes, qualification or advancement for his or her own personal purchases. Distributors must fulfill published personal and downline retail sales requirements, including requisite retail sales to nonparticipants, as well as supervisory responsibilities, to qualify for bonuses, overrides or advancements.

The compensation plan is as follows:

- 1. Commissions:** The commission rate is one-dollar per month for each Active Customer in the Business Organization. Active Customer means any Customer in good standing whose membership fee to activate the phone app is current. Commissions are only for Customer fees; there are no commissions for recruiting Distributors. Commission payments are paid one time per month subject to Payment Method (defined in paragraph E.2 of Policies and Procedures). All Commission payments are monthly and will be paid on or about the 5th of each month.
- 2. Qualifications for Commissions:** There is no limit to the number of Customers a Distributor may personally enroll. Distributor must maintain his or her standing as a Distributor (see Distributor Agreement) to receive commissions on personally sold Customer fees. Distributor must also be an active Customer, to receive commissions through the first four generations (see 3. below for definition of generation) of his or her Business Organization (see 4. below for definition of Business Organization). In addition, to qualify for fifth generation commissions, Distributor must enroll and maintain one (1) active Customer who is not a Distributor; for sixth generation commissions, he or she must enroll and maintain two (2) active Customers who are not Distributors; for seventh generation commissions, three (3) active Customers who are not Distributors; and, for eighth generation commissions, a minimum of four (4) active Customers who are not Distributors. Directors may also qualify for ninth generation commissions. To qualify for ninth generation commissions, Director must enroll a minimum of five (5) active Customers who are not Distributors. Commissions not paid because a Distributor is not active or is not qualified will be compressed upline to the next qualified Distributor. (See the FAQ's for definition of Compression.)
- 3. Generation:** Each Distributor's Business Organization will consist of a fixed number of subordinate Distributor positions that become Generations. As new Save10 Distributors are registered, those Distributors will become First Generation, Second Generation, Third Generation, etc. First Generation Distributors are those immediate to the Distributor (you); Second Generation Distributors are those immediate to the First Generation; Third Generation Distributors are those immediate to the Second Generation; Fourth Generation Distributors are those immediate to the Third Generation; etc.
- 4. Business Organization:** A Distributor's Business Organization is considered to be all his or her posterior Distributors, eight (8) Generations deep for Associates and nine (9) Generations deep for Directors. The Business Organization permits a maximum of four (4) First Generation Distributors. **There is no limit to the number of Customers who are not Distributors at any level.** With a maximum of four First Generation Distributors, the Business Organization, therefore, permits a maximum of sixteen (16) Second Generation Distributors, 64 Third Generation Distributors, 256 Fourth Generation Distributors, 1,024 Fifth Generation Distributors, 4,096 Sixth Generation Distributors, 16,384 Seventh Generation Distributors, 65,536 Eighth Generation Distributors, 262,144 Ninth Generation Distributors. The Business Organization ends with the Eighth Generation for Associates and the Ninth Generation for Directors. Through his or her back office, a Distributor may place a newly registered Distributor anywhere a position is available in his or her Business Organization. Alternatively, Distributors may point prospects to his or her own replicated website for enrollment in which case the newly registered Distributor will be placed in the first available position in his or her Business Organization. Since the number of Customers who are not Distributors at any level is not limited in your Business Organization, the level of earnings that you can achieve is limited only by the success of your efforts and the efforts of those in your Business Organization.

Directors are also eligible for bonuses. A bonus payment of thirty dollars (\$30) will be made to Director for each personally enrolled new Director. Bonus will not be earned or paid until the new Director has personally sold one Customer membership to an individual who is not a Distributor. Bonus payments will be made concurrently with monthly commission payments and will be paid during the first scheduled commissions payment after the new Director has made his or her first qualified Customer membership sale. Secondly, a bonus payment of twenty dollars (\$20) will be made to Director when one of his or her personally enrolled Directors has earned the thirty dollars (\$30) bonus under these specified conditions. Lastly, a bonus payment of ten dollars (\$10) will be paid to Director when one of his or her personally enrolled Directors has earned the twenty dollars (\$20) bonus. Bonus payments as described will be paid upon renewal of each Director position.